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### CASE STUDY: SAGE APARTMENTS

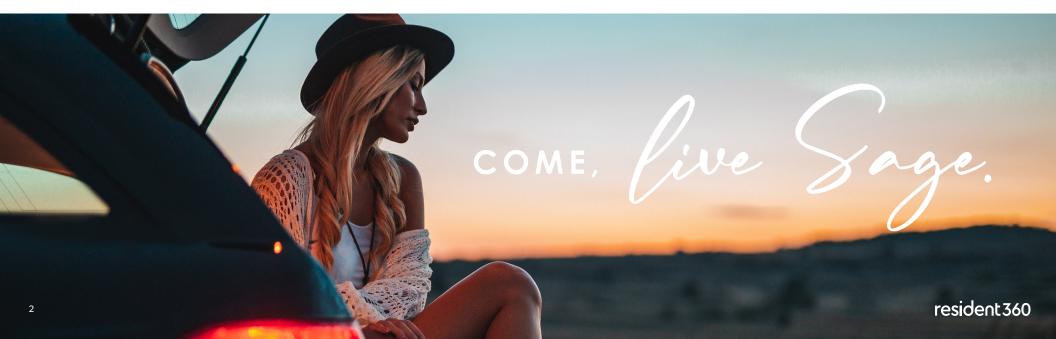
## A Desert Oasis Inviting You to Put Down Roots and Stay a While

SERVICES:

BRAND REFRESH	VISUAL LANGUAGE
BRAND NARRATIVE	PRINT COLLATERAL
MESSAGING	BRAND GUIDELINES

### NORTH OF PHOENIX STANDS SAGE APARTMENTS...

a desert oasis combining resort-style amenities with a prime location. As Phase 2 started development, the client wanted to pivot their brand and messaging to reach a more youthful demographic. The logo and some other brand elements had to remain, so we concentrated on shifting the message to give it a more youthful attitude, positioning Sage as a home base where you can relax and recharge. We also modernized the moodboard, color palette, and type system, and curated a new photography style. By revamping the brand and giving it a younger, more social, and active vibe, we invited people to come and enjoy desert luxury without compromise.



### BRAND NARRATIVE

The narrative we created speaks to an uncompromising lifestyle in a spa-like oasis surrounded by adventure, whether it be the magic and magnificence of the desert and mountains or the city's vibrant nightlife, dining, and shopping scene.

TECHNICOLOR SUNSETS, served nightly

Blooming like a desert rose under endless, starry skies, Sage is your North Phoenix home base for life without compromise. Welcome to a place where unmatched amenities and light, airy interiors rock with a refined outlaw vibe; giving you that peaceful, easy feeling. Slip into our mind/body studio for on-demand pilates, yoga, or spin instruction, then treat yourself to a custom facial or massage in our onsite healing spa. Afterward, bask in our rooftop solarium or one of our two spectacular clubhouses—one a glossy, light-filled jewel box, the other crafted with natural elements and dynamic art. With multiple pools, outdoor kitchens, and fire tables, socializing and connection are built-in; new friends are only a chaise away. Serenity, energy, impeccable style, and private space: all located in a neighborhood where everything is accessible but away from the crowd; It's only a short drive to the Shops at Norterra, dining, and the area's major national and international employers. So take a deep breath, and have a look around. In the distance, panoramic views; and mountains begging for exploration. Up close? Sage: a tranquil, spa-like oasis where your wild heart can put down roots and stay a while—or maybe forever.

### VISUAL LANGUAGE

Building from the logo and three original colors, we evolved the brand through messaging, an expanded color palette, typography, and photography style. We created a youthful and energetic visual language while maintaining the foundation of serenity and peaceful living in this desert resort-style oasis.





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### PHOTOGRAPHY

To support the refreshed Sage brand, we curated a library of photography that was active, vibrant, and imagined life at this premier Phoenix community.



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## SAGE IS YOUR OASIS FOR life withou compromise.

#### FLOORPLAN HANDOUTS & RACK CARD





### TECHNICOLOR SUNSETS, SERVED NIGHTLY.

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### SAGEAPTHOMES.COM 623.304.8589



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